# Innovation and Entrepreneurship Competition (Macao) for Technology Enterprises from Brazil and Portugal 2025

**Competition Guidelines** 

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Organizer: Economic and Technological Development Bureau of the

Government of the Macao Special Administrative Region

Implementers: Da Heng Qin (Macao) Corporation Limited

Macao Young Entrepreneur Incubation Centre

Supporting Units: Commerce and Investment Promotion Institute of the Macao

Special Administrative Region

Science and Technology Development Fund of the Macao

Special Administrative Region

Department of Science and Technology of Guangdong

Province

Jiangsu Provincial Department of Science and Technology

Beijing Municipal Science & Technology Commission, Administrative Commission of Zhongguancun Science Park

Science and Technology Commission of Shanghai

Municipality

Guangzhou Municipal Science & Technology Bureau

Science, Technology and Innovation Bureau of Shenzhen

Municipality

Zhuhai Science and Technology Innovation Bureau

Economic Development Bureau of Guangdong-Macao In-

Depth Cooperation Zone in Hengqin

The Association for Promotion of Science & Technology of

Macau

Centre for Science and Technology Exchange and Cooperation between China and Portuguese-Speaking

Countries

Supporting Organizations: 8 HOURS AHEAD

(In alphabetical order) 929 Challenge

Antera Asset Management SA

Association for Entrepreneurship and Innovation Macau — China and Portuguese Speaking Countries (AEIMCP)

Audax-ISCTE

Católica Lisbon Entrepreneurship Center (CLEC)

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Center for Integrated AI (CIIA)

**CIETEC** 

Fábrica de Startups – Portugal

Federal University of Ceará

Federal University of Rio de Janeiro

Inova China HUB

InovaHC

LISPOLIS

NOVA University Lisbon

Supera Parque

Traciona

**UBImedical** 

University of Aveiro

University of Évora

**UPTEC** 

Media Partners: Macao Daily News

Macau Business

Ponto Final

Cooperating Entities: Banco Nacional Ultramarino

(In alphabetical order) Bank of China

Macau Delegation of The Portugal-China Chamber of

Commerce and Industry

The Portuguese Speaking Countries Community Business

Confederation (CE-CPLP)

Special Supporting Unit: Macao Science Center

## Innovation and Entrepreneurship Competition (Macao) for Technology Enterprises from Brazil and Portugal 2025

## **Competition Guidelines**

### 1. Background

With China's innovation-driven development strategy, the historic opportunities arising from the Belt and Road Initiative, the construction of the Guangdong-Hong Kong-Macao Greater Bay Area, and the innovative institutional environment of the Guangdong-Macao In-Depth Cooperation Zone in Hengqin, Macao will further leverage its unique advantages as a platform between China and Portuguese-Speaking Countries to promote technological innovation exchanges and cooperation between the two sides. Macao is establishing an effective and pragmatic platform for technological cooperation between China and Portuguese-Speaking Countries, to promote adequate diversification and sustainable development of its economy, and to galvanize the establishment of the Guangdong-Macao In-Depth Cooperation Zone in Hengqin. At the same time, Macao strives to develop into a platform for outstanding technology enterprises from Portuguese-Speaking Countries to enter the Chinese market, to connect with the extensive business networks in the Mainland, so as to gain access to the technology and capital crucial for the development of technological enterprises, and to promote the joint development of technology and innovation industries between China and Portuguese-Speaking Countries in a mutually beneficial and cooperative manner.

### 2. About the Competition

The Innovation and Entrepreneurship Competition (Macao) for Technology Enterprises from Brazil and Portugal (hereinafter referred to as "Competition"), has been held every year since 2021, adopts the approach of "recommended by localities, reviewed in Macao, settled in the Greater Bay Area" to provide ample development opportunities for innovative startups from Portuguese-Speaking Countries. The participating startups taking part in the competition are recommended by organizations such as incubators and higher education institutions in Brazil, Portugal and Macao, and will be selected by the judging committee consisting of professional investors, academics, heads of financial institutions, and representatives of incubators, etc. In addition to prizes and certificates, the winning startups will also have the opportunities to be

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referred to renowned venture capitalists, financial institutions, incubators and other tech

enterprises in China, enabling them to get a head-start in finding partners and capital resources in

the Greater Bay Area.

Furthermore, the award winners will be eligible to take part in the Delegation of Technology

Enterprises from Portuguese-Speaking Countries to the Guangdong-Hong Kong-Macao Greater

Bay Area, showcase their projects in major exhibitions in Macao and have the opportunities to

network with different entrepreneurial ecosystem stakeholders in the Greater Bay Area.

Participants can also utilize Macao as the Commercial and Trade Co-operation Service Platform

between China and Portuguese-speaking countries and the Centre for Science and Technology

Exchange and Cooperation between China and Portuguese-Speaking Countries to obtain

opportunities for exchanges, demonstration and matchmaking during the exhibition and

competition.

3. **Competition Schedule and Entry Requirements** 

Call for entries: From now until May 1st, 2025. Interested parties must submit their 3.1

application materials, funding request form, company logo, any road show materials (such as

PPT or Brochure) and a 5-minute pre-recorded project roadshow video.

- Video and Pitching language: English

- Video resolution: 720p/1080p

- Video format: MOV/MP4

3.2 Final:

3.2.1 Date and time: June 17<sup>th</sup>, 2025 (Tuesday), 9:00 a.m. (GMT+8);

3.2.2 Venue: Macao Science Center;

3.2.3 Contest: The judges will evaluate the projects based on the 5-minute pre-recorded

roadshow video of each participating project and the 3-minute online Q&A session on the

day of the competition.

3.3 Result announcement:

The results will be announced on the day of the final contest or through the official channels and

media (websites, Facebook pages, WeChat Official accounts, etc.) of the Organizer and

Implementers.

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### 4. Awards, Prizes, and Incentives

4.1 Champion, 1<sup>st</sup> Runner-up, 2<sup>nd</sup> Runner-up, and other major awards:

| Awards   | Qualification                      | Quota | Prizes  |
|--|------------------------------------|-------|---|
| Champion   | All teams<br>entering the<br>Final | 1     | MOP180,000 (Approx. USD 22,000) and a certificate                 |
| 1st Runner-up  |                                    | 1     | MOP120,000 (Approx. USD 15,000) and a certificate                 |
| 2nd Runner-up  |                                    | 1     | MOP100,000 (Approx. USD 12,000) and a certificate                 |
| Greatest Potential for Development in the Greater Bay Area Award |                                    | 2     | MOP50,000 (Approx. USD 6,000) and a certificate (For each winner) |
| Greatest Potential for Transfer of Technological Value Award     |                                    | 2     | MOP50,000 (Approx. USD 6,000) and a certificate (For each winner) |

### 4.2 Other incentives and opportunities

The award winners of the competition will have the opportunities to connect with venture capitalists, financial institutions, incubators and other tech enterprises at the recommendation of the Organizer. In addition, if the awarded startups are interested in setting up their operations in the Greater Bay Area and intend to go on-site visits for finding partners and financing, qualified teams may be subsidized by the Macao SAR Government for the visits. Details will be announced later.

### 5. Themes and Restrictions

- 5.1 Participating startups must fall into one of the following technology areas:
  - 5.1.1 Integrated Circuit / Electronic Component and Device;
  - 5.1.2 Biomedicine / Medical Devices;
  - 5.1.3 Biotechnology;
  - 5.1.4 Big Data/ Artificial Intelligence (Including Autopilot Technology/ Intelligent Manufacturing Technology/ Internet of Things Technology Services/ Blockchain Technology/ Interactive Technology/ Cloud Computing/ Edge Computing/ Wearable Devices/ Intelligent Drones, etc.);
  - 5.1.5 New Materials /New Energy.
- 5.2 Project teams shall have the intention to seek business opportunities and establish companies in the Greater Bay Area.

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### 6. Application and Entry Submission

- 6.1 Interested parties can contact local supporting organizations for further information:
  - 6.1.1 Macao (In alphabetical order):
    - 6.1.1.1 929 Challenge:

(Website: https://929challenge.org/; Email: marco@929challenge.org)

6.1.1.2 Association for Entrepreneurship and Innovation Macau — China and Portuguese Speaking Countries (AEIMCP):

(Website: https://www.linkedin.com/company/association-for-entrepreneurship-and-

innovation-macau-china-psc/; Email: marco@929challenge.org)

- 6.1.2 Portugal (In alphabetical order):
  - 6.1.2.1 Audax-ISCTE:

(Website: https://ibs.iscte-iul.pt/; Email: international.ibs@iscte-iul.pt)

6.1.2.2 Católica Lisbon Entrepreneurship Center (CLEC):

(Website: https://clsbe.lisboa.ucp.pt/entrepreneurship-center/about ; Email:

pierre.gein@ucp.pt)

6.1.2.3 Fábrica de Startups – Portugal:

(Website: https://www.fabricadestartups.com/; Email: talk@fabstart.pt)

6.1.2.4 LISPOLIS:

(Website: https://www.lispolis.pt/?lang=en; Email: geral@lispolis.pt)

6.1.2.5 NOVA University Lisbon:

(Website: https://www.unl.pt/en/; Email: reitoria@unl.pt)

6.1.2.6 UBImedical:

(Website: https://ubimedical.pt/; Email: ubimedical@ubi.pt)

6.1.2.7 University of Aveiro:

(Website: https://www.ua.pt/pt/incubator/; Email: uaincubator@pci.pt)

6.1.2.8 University of Évora:

(Website: https://www.uevora.pt/en; Email: geral@sasue.uevora.pt)

6.1.2.9 UPTEC:

(Website: https://uptec.up.pt/; Email: geral@uptec.up.pt)

- 6.1.3 Brazil (In alphabetical order):
  - 6.1.3.1 Antera Asset Management SA:

(Website: https://www.anteragr.com.br/; Email: contato@anteragr.com.br)

6.1.3.2 Center for Integrated AI (CIIA):

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(Website: https://www.ciia.com.br/; Email: ciia@com.com.br)

6.1.3.3 CIETEC:

(Website: https://cietec.org.br/; Email: contato@cietec.org.br)

6.1.3.4 Federal University of Ceará:

(Website: https://parquetecnologico.ufc.br/pt/; Email: parquetecnologico@ufc.br)

6.1.3.5 Federal University of Rio de Janeiro:

(Website: https://incubadora.coppe.ufrj.br; Email: inc@incubadora.coppe.ufrj.br)

6.1.3.6 Inova China Hub:

(Website: https://inovachina.com/; Email: faleconosco@inovachina.com)

6.1.3.7 InovaHC:

(Website: https://inovahc.com.br/en/home/; Email: inova@hc.fm.usp.br)

6.1.3.8 Supera Parque:

(Website: https://superaparque.com.br/; Email: parque@superaparque.com.br)

6.1.3.9 Traciona:

(Website: https://www.traciona.com/; Email: franklin@traciona.com)

### 6.1.4 Others (In alphabetical order):

### 6.1.4.1 8 HOURS AHEAD:

(Website: https://www.8-hours.co/; Email: marco@8-hours.co)

### 7. Judging Criteria

- 7.1 Novelty;
- 7.2 Feasibility;
- 7.3 Profitability;
- 7.4 Market competitiveness;
- 7.5 Overall capacity of the team.

Note: In case of entries with tied scores, the judging committee will hold a meeting to make final decision.

### 8. General Rules

- 8.1 All the personal information submitted by the participating startups must be correct and accurate; the Organizer reserves the right to request the original documents and/or information for verification;
- 8.2 The Organizer shall not be liable for any delayed, late, or wrongly submitted applications;

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- 8.3 Each participant can only represent one project;
- 8.4 If the participating startups own the intellectual property rights of their contesting projects, they must ensure that no intellectual property rights of any individual or entity are infringed. The responsibility for protecting the intellectual property rights or any other rights of the contesting projects rests solely with the participating startups, and the Organizer shall not assume any responsibility for protecting the intellectual property rights or any other rights of the participating startups;
- 8.5 Projects that have won the awards in previous Competitions are not eligible to participate in the Competition;
- 8.6 The awarded startups of the competition are required to participate in the promotional activities held by the Organizer;
- 8.7 For the purpose of arranging business matching and other follow-up activities in the future, the Organizer reserves the right to grant the project information submitted by the participants to the relevant third-party organizations for referral purposes.

### 9. Remarks

- 9.1 All the personal information submitted by the participating startups will be handled by the Organizer in strict protection accordance with the provisions of Law No. 8/2005 Personal Data Protection Act. The information provided will be kept strictly confidential and will only be used for the purpose of the competition and related activities;
- 9.2 The finalists of the competition must cooperate with the Organizer in promotional activities required, and the Organizer reserves the right to use the photos and videos taken during the activities for promotional purposes;
- 9.3 The Organizer reserves the right to revise the Competition Guidelines without prior notice, in case any aspect is found inadequate;
- 9.4 The Organizer reserves the right of interpretation and final decision on the competition;
- 9.5 The Chinese version of the Competition Guidelines shall prevail in case of dispute.

### 10. News Release and Contact Information

10.1 Release of the latest news on the competition:

Website of the Macao Young Entrepreneur Incubation Centre (MYEIC): www.myeic.com.mo

10.2 Contact information:

Email address of the Competition Affairs Committee: myeic@zhdhq.com